



Les Technologies
de la Formation

Edu 4, leader of computer solutions for education and vocational training, is seeking actively sales partners on foreign markets.

Leader on the Multimedia Educational Classroom market, Edu 4 is seeking new sales distributors on foreign markets. Edu 4 has already been selling its products in 18 countries over Europe, Latin America, Northern Africa and Asia. Edu 4 wishes to increase its channel of distribution around the world by initiating sales collaboration with new partners.

Multimedia Computer based solutions tailored to the needs of teaching

Edu 4 has been creating and manufacturing multimedia computer based teaching classrooms since 1987 to meet the needs of schools, universities and vocational training centres. Edu 4 Multimedia classrooms are composed of computers, electronics, software and adapted furniture. Specific features are integrated in Edu 4 products according to the subjects taught : languages, history, physics, chemistry, etc...

The more the students are independent, the more they ask for help to the teachers.

Edu 4 products are designed to enhance a better environment for teaching and learning knowledge enabling by the same time trainers :

- to arouse the interest of the students and to promote comprehension and assimilation of the courses,
- to use multimedia and audiovisual resources to enhance the courses,
- to control remotely the students' computers and to follow their progression, to adapt the course at the pace and profile of each one.

An efficient concept

Surveys in the field of Education highlight that " we remember 10% of what we hear, 20% of what we read and 80% of what we do". Thanks to Edu 4 tools, the student is at the forefront of its teaching. Moreover, the OECD issues a survey that cross-checks school results of 15 year-old teenagers and their familiarity with computers : " At a period when computers are commonly used in everyday life and education, pupils that use computers have good results "

Edu 4 Multimedia Classrooms : Very performing and low-cost solutions

Edu 4 new range of multimedia classrooms uses "client-server" technology bringing many advantages, in particular in terms of costs :

- Reduction of the costs by 80% : purchase, use, training, software, maintenance, setting-up,
- Long-lasting and reliable student computer equipment (Diskless terminals avoiding spare parts replacing (HDD, ...),
- Evolution : adding or removing students computer equipment becomes easier,
- Complete electric security (low voltage power supply),
- Easy updates,
- Better safety against virus and theft : apart from the classroom, a student computer cannot work on its own,
- Simplified diagnosis, "Plug & Play" : quick and easy setting-up,
- Energy savings (up to 90%), environmental respect,
- Recycling equipment in accordance with sustainable development standards.

Edu 4 invents Eduwan, "an helping solution to e-learning"!

Edu 4 has also **invented** Eduwan : a multimedia solution allowing communication and interaction in real time between a trainer's computer and the computers of a group of trainees located in a distant site or in distant multi sites. Our solution uses standard ADSL Technology. The training from a country to another becomes economical (travelling expenses reduced). The distant training is really carried out by a teacher/trainer located in a remote site

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